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[Victor Cheng - Case Interview Core Frameworks - Free download as PDF File \(.pdf\), Text File \(.txt\) or view presentation slides online.](#) free to distribute freely to others provided content and attribution left unaltered **BUSINESS SITUATION FRAMEWORK** New Market Entry, New Product, New Business, How to Grow, Victor Cheng, [www.caseinterview.com](#) Acing the case interview is a key factor in getting hired in management consulting.

If you've done any research on case interview frameworks, you'll find that my approach is a bit different than what you might see elsewhere.. Other case interview prep resources often will give you dozens of frameworks to use in your preparation. My approach is different in that I have found it easier to master just 3-4 key frameworks that apply to the vast majority of cases.

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Case interview frameworks or consulting frameworks are arguably the most critical component of a case interview. Outstanding case frameworks set you up for success for the case while poor frameworks make the case difficult to solve. By the end of this article, you will learn four different strategies on how to create unique and tailored frameworks for any case interview. Strategy #1: Creating Frameworks from Scratch

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In his LOMS programme, Victor Cheng advocates for a much simpler method than Case In Point and suggests you should only learn two frameworks: the profit framework for profitability cases, and a general framework for all other cases (Product, Consumer, Company, Competition). The benefit of this approach is its simplicity.

Both case interview frameworks are focused on broad business categories that could be the source of a client's problem. The 3Cs focus the Company, Customers, and Competition. The business situation framework, coined by Victor Cheng, adds Products as an additional category. Potential 3 C's Framework Categories and Questions: Company

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