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QIVDKP - KELLEY MCMAHON

SAP Sales and Distribution (SD) is one of the most widely implemented modules of SAP. It covers business activities like Pre-sales, Inquiry, Quotation, Sales Order Processing, Shipping, Delivery, and Billing. SAP SD is used across industries. This book is designed for beginners with little or no prior SAP SD experience. Here is what you will learn: Table Of Content Chapter 1: Create Customer Master Data: SAP XD01 Chapter 2: Create Number Range & Assign to Account Group XDN1 Chapter 3: How to Create Partner Function & Partner Determination: SAP VOPAN Chapter 4: How to Create Material Stock Chapter 5: How to Create Customer Material Info Record Chapter 6: How to get Overview of Material Stock Chapter 7: Create Material Master for Sales View Chapter 8: Overview of Sales Activities Chapter 9: How to Create Inquiry Chapter 10: How to Create Quotation Chapter 11: How To Create Sales Order Chapter 12: How To Create Debit Memo Chapter 13: How To Create Credit Memo Chapter 14: How To Create Sales Document Type Chapter 15: All about Sales Document (header / item / schedule) Chapter 16: Text determination for sales document header / item Chapter 17: What is Schedule Line Category and how to define it Chapter 18: How to create Item Proposal Chapter 19: All About Material Exclusion & Inclusion (Listing) Chapter 20: How to Determine Shipping Point Chapter 21: How to create Picking ,Packing and PGI Chapter 22: Returns , Free of Charge Delivery , Sub-sequent Delivery Chapter 23: All About Consignment Process Chapter 24: Output proposal using the condition technique Chapter 25: Substituting Reason Chapter 26: How to Create Bill of Materials Chapter 27: How to Correct Invoice Chapter 28: How to Define Item Category Chapter 29: Steps To Create Blocking Reason Chapter 30: Determine Pricing by item category Chapter 31: All About Tax Determination Procedure Chapter 32: All about Text Type Chapter 33: SAP Item Category Determination: VOV7, VOV4 Chapter 34: All About Condition Exclusion Group Chapter 35: Accounting Key Chapter 36: Guide to Credit Management in SAP

Key interview topics include: The most important SD settings to know, SAP SD administration tables and transaction code quick references, SAP SD Certification Examination Question, Sales Organization and Document Flow Introduction, Partner Procedures, Backorder Processing, Sales BOM, Third Party Ordering, and Rebates and Refunds. (Careers).

DB2® 10 for z/OS can reduce the total DB2 CPU demand from 5-20%, compared to DB2 9, when you take advantage of all the enhancements. Many CPU reductions are built in directly to DB2, requiring no application changes. Some enhancements are implemented through normal DB2 activities through rebinding, restructuring database definitions, improving applications, and utility processing. The CPU demand reduction features have the potential to provide significant total cost of ownership savings based on the application mix and transaction types. Improvements in optimization reduce costs by processing SQL automatically with more efficient data access paths. Improvements through a range-list index scan access method, list prefetch for IN-list, more parallelism for select and index insert processing, better work file usage, better record identifier (RID) pool overflow management, improved sequential detection, faster log I/O, access path certainty evaluation for static SQL, and improved distributed data facility (DDF) transaction flow all provide more efficiency without changes to applications. These enhancements can reduce total CPU enterprise costs because of improved efficiency in the DB2 10 for z/OS. DB2 10 includes numerous performance enhancements for Large Objects (LOBs) that save disk space for small LOBs and that provide dramatically better performance for LOB retrieval, inserts, load, and import/export using DB2 utilities. DB210 can also more effectively REORG partitions that contain LOBs. This IBM Redbooks® publication® provides an overview of the performance impact of DB2 10 for z/OS discussing the overall performance and possible impacts when moving from version to version. We include performance measurements that were made in the laboratory and provide some estimates. Keep in mind that your results are likely to vary, as the conditions and work will differ. In this book, we assume that you are somewhat familiar with DB2 10 for z/OS. See DB2 10 for z/OS Technical Overview, SG24-7892-00, for an introduction to the new functions.

Details and Overviews This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. Learning Guide This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. Technical Reference If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and section number is provided against each item. A New Approach to SAP Implementation You can use this book to implement SAP in a structured way. This approach is explained in the book. Configuration manual The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. User manual The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

The book shows how to design the most important business processes in the sales area of each company by using the SAP module SD. It contains valuable tips and examples that show sales reps and managers and distribution center employees how to get up and running quickly with SAP while saving time and money. The book provides a concise introduction setting out the case for integrating business functionality on the web. Furthermore the book helps to understand SAP APO in the context of SCM. It is addressed specifically to those who need to implement APO in the context of the sales processes. Last not least the author offers a walk-through of the process, from inception through planning, designing and testing.

"This book is insightful and thought-provoking for even the most seasoned SAP BW individual." —Richard M. Dunning, Chair, American SAP Users Group Written by the leading experts in the field, this comprehensive guide shows you how to implement the SAP Business Information Warehouse (B-W) and create useful applications for business analysis of company-wide data. You'll quickly learn how to design, build, analyze, and administer the data and information in the SAP BW component. The authors present the material in a way that reflects the process an organization goes through during a software implementation. They begin with an introduction to the fundamentals of data warehousing and business intelligence, helping you determine if SAP BW is right for your organization. The book then focuses on the business content and options available when trying to deliver value from the data stored in the SAP BW. And it includes a methodology for implementing the BW, such as data modeling and techniques for capturing and transforming data. With this book, you'll discover

the options available in SAP BW 3.0 and explore a new way to drive business performance. It will show you how to: Tackle such challenges as eliminating poor data quality Develop an information model in order to properly deploy SAP BW Utilize ETL, data storage, information access, analysis, and presentation services Schedule, monitor, archive, and troubleshoot data loads Effectively plan and manage the performance of a data warehouse The companion Web site provides useful guides and templates for configuring your system, industry case studies, and additional updates.

Designed for SAP users as a quick reference or for computer science and business students, SAP SD Questions and Answers includes all the major concepts related to SAP SD functionality, technical configuration, and implementation in an easy-to-understand question and answer format. This organized and accessible format allows the reader to quickly find the questions on specific subjects and provides all of the details to pass certification exams in a step-by-step, easy-to-read method of instruction. Topics Covered include Invoicing, Distribution Points, Backorder Processing, Account Determination, Material Master, Transaction Codes, Partner Procedures, Rebates and Refunds, Interfaces, Condition Types, Inventory issues, Administration Tables and more!

This up-to-date quick reference guides the reader through the most popular SAP module. It includes material on SAP ERP Financials, SAP FICO, and SAP R/3. Unlike most books that only provide questions and answers for certification or interview preparation, this book covers fifty common business situations related to ERP Financials/FICO and provides practical solutions for them. In addition, the book begins with over 200 FAQs and certification questions for those who need a quick review of the material. A CD-ROM with FICO templates, short cuts, and color figures from the book is included with the text.

Your Hands-On Guide to SAP ERP Sales & Distribution Written by senior SAP consultant Glynn Williams, Implementing SAP ERP Sales & Distribution is packed with tested, time-saving tips and advice. Learn how to use SAP ERP Central Component 5.0 and 6.0 to create sales documents and contracts, control material and customer master data, schedule deliveries, and automate billing. You'll also find out how to deliver robust financial and transactional reports, track customer and credit information, and interoperate with other SAP modules. Configure and manage the SAP ERP SD module Track sales, shipping, and payment status using master records Create multi-level sales documents and item proposals Develop contracts and rebate agreements Deliver materials and services requirements to the supply chain Plan deliveries, routes, and packaging using Logistics Execution Perform resource-related, collective, and self billing Generate pricing reports, incompleteness logs, and hierarchies Handle credit limits, payment guarantees, and customer blocks Integrate user exits, third-party add-ons, and data sharing Configure pricing procedures and complex pricing condition types Managing Business with SAP: Planning, Implementation and Evaluation is important to all IT managers as it addresses the reasons why many ERP systems fail, and how IT managers can improve the rate of successful implementation.

This book is a practical guide for managing archiving projects with SAP R/3 efficiently. Hereby it is addressing both R/3 consultants, system administrators and key-users. Detailed solutions for optimal archiving strategies as well as the manual for a comprehensive database analysis are provided in this book. But thereby not only the technical side, but also the business side of data archiving is taken into account. Thus the reader will be able to implement an archiving project.

The first and only book to offer detailed explanations of SAP ERP sales and distribution As the only book to provide in-depth configuration of the Sales and Distribution (SD) module in the latest version of SAP ERP, this valuable resource presents you with step-by-step instruction, conceptual explanations, and plenty of examples. If you're an SD consultant or are in charge of managing an SAP implementation in your enterprise, you'll want this valuable resource at your side SAP is one of the leading Enterprise Resource Planning (ERP) software products on the market, with over 40,000 implementations Covers the latest version of SAP ERP-ECC 6.0 Covers common through advanced configurations, so it's helpful no matter what your level of experience with SAP Explains the conceptual framework behind the configuration process If your company uses the SD module, keep this indispensable guide on hand.

SD is SAP's Sales and Distribution module. It helps to optimize all the tasks and activities carried out in sales, delivery and billing. Key elements are: pre-sales support, inquiry processing, quotation processing, sales order processing, delivery processing, billing and sales information system.

Over the last few years, financial statement scandals, cases of fraud and corruption, data protection violations, and other legal violations have led to numerous liability cases, damages claims, and losses of reputation. As a reaction to these developments, several regulations have been issued: Corporate Governance, the Sarbanes-Oxley Act, IFRS, Basel II and III, Solvency II and BilMoG, to name just a few. In this book, compliance is understood as the process, mapped not only in an internal control system, that is intended to guarantee conformity with legal requirements but also with internal policies and enterprise objectives (in particular, efficiency and profitability). The current literature primarily confines itself to mapping controls in SAP ERP and auditing SAP systems. Maxim Chuprunov not only addresses this subject but extends the aim of internal controls from legal compliance to include efficiency and profitability and then well beyond, because a basic understanding of the processes involved in IT-supported compliance management processes are not delivered along with the software. Starting with the requirements for compliance (Part I), he not only answers compliance-relevant questions in the form of an audit guide for an SAP ERP system and in the form of risks and control descriptions (Part II), but also shows how to automate the compliance management process based on SAP GRC (Part III). He thus addresses the current need for solutions for implementing an integrated GRC system in an organization, especially focusing on the continuous control monitoring topics. Maxim Chuprunov mainly targets compliance experts, auditors, SAP project managers and consultants responsible for GRC products as readers for his book. They will find indispensable information for their daily work from the first to the last page. In addition, MBA, management information system students as well as senior managers like CIOs and CFOs will find a wealth of valuable information on compliance in the SAP ERP environment, on GRC in general and its implementation in particular.

Get hands-on answers to frequently asked questions about using Microsoft .NET technologies to customize and extend SAP applications. Walk through dozens of real-world examples—from Web Services integration to business intelligence (BI) reporting and Microsoft Office-based solutions—direct from a team of Microsoft-SAP interoperability experts. Learn how to expose back-end SAP data through familiar Microsoft tools and UIs—for better productivity and lower TCO. Discover how to:

Navigate the development environment and tools—including Microsoft Visual Studio®, Visual Studio Tools for Office, and BizTalk® Server Connect .NET and SAP via Web Services, tools like SAP Connector and Enterprise Service Explorer, and .NET Data Provider Implement BI solutions that unlock SAP data through familiar Microsoft UIs Expose data from SAP NetWeaver Portal in Microsoft Office SharePoint® Server Use the Business Data Catalog to display and search SAP content—no coding Build your own Office Business Applications (OBAs), or put Duet to work Add Microsoft Office presence functionality and forms solutions to SAP applications Deliver a single sign-on solution

This book constitutes the thoroughly refereed post-conference proceedings of the Third International Workshop on Business Intelligence for the Real-Time Enterprise, BIRTE 2009, held in Lyon, France, in August 2009, in conjunction with VLDB 2009, the International Conference on Very Large Data Bases. The volume contains the carefully reviewed selected papers from the workshop, including one of the two keynotes, the six research, two industrial, and one experimental paper, and also the basic statements from the panel discussion on “Merging OLTP and OLAP”. The topical focus is on models and concepts, architectures, case-studies, and applications of technologies for real-time enterprise business intelligence.

This book - compiled by software architects from SAP - is a must for consultants, developers, IT managers, and students working with SAP ERP, but also users who want to know the world behind their SAP user interface.

In the meantime, over 20 years have passed since I first came into contact with SAP. After graduating, I started my first job at an international consulting company. During the introductory meeting with my boss, he asked me: "Do you want to do SAP?" - I can well remember that I just thought, "Hmm ... SAP ... What's that?" So I left his office without giving him an answer. I promptly went to speak to an experienced colleague: "Hey Jochen, tell me, should I do SAP? " His answer was firm and precise: "By all means do it, it's a life insurance." In these 20 years, I have been lucky enough to be involved in several international SAP projects, to help shape the processes of corporations and to meet many interesting people. In this book, I have summarized my SAP knowledge in a pointed and systematic way. My claim was to convey SAP knowhow that is helpful but not generally known. This reference book will not disappoint you if you are looking for something new on the following topics: - SAP GUI tips and tricks - SAP IDoc analysis and setup - Insider knowledge about SAP customizing - Hidden features for ABAP debugging - Important knowhow about message determination - Background knowledge on SD processes - Batch job setup and analysis

Addresses the field of enterprise systems, covering progressive technologies, leading theories, and advanced applications.

Every day, organizations around the world use SAP (System Applications and Products in Data Processing) client/server systems. The basic enterprise resource planning software package offered by SAP consists of various modules that are specifically designed to direct a variety of important business functions: Financials (FI), Sales and Distribution (SD), Materials Management (MM), Controlling (CO), Asset Management (AM), Production Planning (PP), and Human Resources (HR). mySAP FI Fieldbook offers information technology professionals an in-depth look at the Financial (FI) module of this high-powered software. Author Thomas H. Spitters discusses a number of topics that will keep any company's SAP system running optimally, including strategies to guarantee: High availability High performance Data security mySAP FI Fieldbook is ideal for the new project team member, financial manager or controller, or any staff member in need of some immediate orientation with SAP's FI module. Discover everything you need to know about the powerful mySAP FI accounting function within this wide-reaching computing environment!

Implement critical business processes with mySAP Business Suite to integrate key functions that add value to every facet of your organization Key FeaturesLearn master data concepts and UI technologies in SAP systemsExplore key functions of different sales processes, order fulfillment options, transportation planning, logistics execution processes, and customer invoicingConfigure the Order to Cash process in SAP systems and apply it to your business needsBook Description Using different SAP systems in an integrated way to gain maximum benefits while running your business is made possible by this book, which covers how to effectively implement SAP Order to Cash Process with SAP Customer Relationship Management (CRM), SAP Advanced Planning and Optimization (APO), SAP Transportation Management System (TMS), SAP Logistics Execution System (LES), and SAP Enterprise Central Component (ECC). You'll understand the integration of different systems and how to optimize the complete Order to Cash Process with mySAP Business Suite. With the help of this book, you'll learn to implement mySAP Business Suite and understand the shortcomings in your existing SAP ECC environment. As you advance through the chapters, you'll get to grips with master data attributes in different SAP environments and then shift focus to the Order to Cash cycle, including order management in SAP CRM, order fulfillment in SAP APO, transportation planning in SAP TMS, logistics execution in SAP LES, and billing in SAP ECC. By the end of this SAP book, you'll have gained a thorough understanding of how different SAP systems work together with the Order to Cash process. What you will learnDiscover master data in different SAP environmentsFind out how different sales processes, such as quotations, contracts, and order management, work in SAP CRMBecome well-versed with the steps involved in order fulfillment, such as basic and advanced ATP checks in SAP APOGet up and running with transportation requirement and planning and freight settlement with SAP TMSExplore warehouse management with SAP LES to ensure high transparency and predictability of processesUnderstand how to process customer invoicing with SAP ECCWho this book is for This book is for SAP consultants, SME managers, solution architects, and key users of SAP with knowledge of end-to-end business processes. Customers operating SAP CRM, SAP TMS, and SAP APO as part of daily operations will also benefit from this book by understanding the key capabilities and integration touchpoints. Working knowledge of SAP ECC, SAP CRM, SAP APO, SAP TMS, and SAP LES is necessary to get started with this book.

Master SAP scripts, Smartforms, and data migration with hands-on exercises. The information provided in this book will help you decode the complexities and intricacies of SAP ABAP programming. Pro SAP Scripts, Smartforms, and Data Migration begins by describing the components of a SAP script: forms, styles, and standard texts. It then shows you how an ABAP program can invoke a SAP script form and send data to the form to provide output. You will then apply these concepts to hands-on exercises covering real business scenarios. These scenarios include creating a custom form from scratch to output purchase orders. Smartforms will then be introduced as an enhanced tool to output business documents. The book will show you how to apply the concepts of Smartforms to real-world problems. The data migration material includes details of the Legacy System Migration Workbench (LSMW). This is introduced as a platform from which every data migration task can be performed, minimizing or eliminating programming. What You Will Learn Create and deploy SAP script forms and related objects Modify a copy of a SAP-supplied SAP script form, configure it, and deploy it according to transaction code ME22N Build Smartforms forms and deploy them Carry out data migration using the batch input and call transaction methods Perform data migration using all four methods available in LSMW Modify a copy of a SAP-supplied Smartforms form, configure it, and deploy it according to transaction code NACE Who This Book Is For Readers new to SAP ABAP programming (close to three years of experience or less) are the primary target audience for this book. Intermediate users can also utilize this book as a reference source.

R/3 is a business system that has gained global prominence. However, the SAP R/3 has 237,000 function modules. Quite often programmers are unaware that a module exists which can be of help in their programs. This convenient resource is a collection of the most common ABAP modules, demonstrated within simple programs. These programs for easily searchable examples can be accessed from <http://extras.springer.com/978-1-85233-775-9> The modules in this book are organised for quick reference. This concise reference contains: A full explanation of the layout of reference entries; a brief introduction to SAP; coverage of conversion and date and time modules; file and directory modules; list, long texts, and number modules; useful integration modules for MSOffice and pop-up dialog box management. This book organises over 300 modules, many of which are undocumented in text, and arranges them for quick and easy reference, and explains when and where to use the most common SAP R/3 ABAP function modules.

Integrated with other modules such as MM, PP, and QM, Sales and Distribution is used to handle the sales inventory control, warehousing, and back-office functions. This comprehensive reference includes all major concepts related to SAP SD functionality, technical configuration, and implementation. A complete glossary of terms has been included to help the reader understand the myriad terms associated with this SAP module. The book serves as an excellent reference for both earlier and newer versions of SAP or as a comprehensive review for certification. Topics covered include Invoicing; Distribution points; Backorder processing; Account determination; Material master; Transaction codes; Partner procedures; Rebates and refunds; Interfaces; Condition types; Inventory issues; Administration tables and more.

SAP ABAP (Advanced Business Application Programming) offers a detailed tutorial on the numerous features of the core programming platform, used for development for the entire SAP software suite. SAP ABAP uses hands on business oriented use cases and a valuable dedicated e-resource to demonstrate the underlying advanced concepts of the OO ABAP environment and the SAP UI. SAP ABAP covers the latest version (NetWeaver 7.3 and SAP application programming release 6.0) of the platform for demonstrating the customization and implementation phases of the SAP software implementation. Void of theoretical treatments and preoccupation with language syntax, SAP ABAP is a comprehensive, practical one stop solution, which demonstrates and conveys the language's commands and features through hands on examples. The accompanying e-resource is a take off point to the book. SAP ABAP works in tandem with the accompanying e-resource to create an interactive learning environment where the book provides a brief description and an overview of a specified feature/command, showing and discussing the corresponding code. At the reader's option, the user can utilize the accompanying e-resource, where a step-by-step guide to creating and running the feature's object is available. The presentation of the features is scenario oriented, i.e. most of the features are demonstrated in terms of small business scenarios. The e-resource contains the scenario descriptions, screen shots, detailed screen cams and ABAP program source to enable the reader to create all objects related to the scenario and run/execute them. The underlying concepts of a feature/command are conveyed through execution of these hands-on programs. Further exercises to be performed independently by the reader are also proposed. The demonstration/illustration objects including the programs rely on some of the SAP application tables being populated, for example an IDES system which is now a de facto system for all SAP training related activities.

This IBM Redbooks publication presents many of the new and improved features and functions of DB2 V9.1 for z/OS and DB2 Connect V9.1. It explains how they complement and benefit your SAP NetWeaver environment. This book also shares some of our experiences in migrating our DB2 V8 SAP data sharing environment to DB2 9 for z/OS with a minimal amount of outage. This book is written for SAP and DB2 administrators. Knowledge of these products and of the z/OS environment is assumed.

Details and Overviews This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. Learning Guide This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. Technical Reference If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and hyperlinks are provided against each item. Just click the hyperlink and you are taken to the respective section. A New Approach to SAP Implementation You can use this book to implement SAP in a structured way. This approach is explained in the book. Configuration manual The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. User manual The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

SAP is the world leader in Enterprise Resource Planning (ERP) software; of the software's modules, the FI (Finance) and CO (Controlling) are by far the most popular and are widely implemented. This book has no competition?it is the only book on the market on how to configure and implement SAP's FI and CO modules to maximize functionality and features hands-on, step-by-step instructions and real-world examples that provide immediate and practical solutions. Updated for SAP's ECC 6.0, the book covers FI enterprise structure, general ledger, substitutions and validations, automatic account assignments, accounts payable and receivable, asset accounting, accrual engine, closing entries, credit management, lockbox, CO enterprise structure, profitability analysis (CO-PA), and more.

Provides 100 little-known time-saving tips and tricks * Features step-by-step instructions and guiding screenshots * Helps increase profitability by teaching you how to effectively use SD Work smarter with Sales and Distribution! Have you ever spent far more time than you should on a sales activity, only to discover that you could have saved time with a simple tip? Here you go: SAP PRESS equips you with 100 Things that unlock the secrets of working with Sales and Distribution with SAP. With this book, users of all levels will: Save time With the shortcuts and workarounds provided, you'll learn how to complete your daily SD tasks faster and more elegantly. Learn quickly Full of screenshots and instructions, this book will help you pick up new tips and tricks in no time, such as using more efficient sales transactions and customizing your system to better monitor customer credit. Develop new skills You'll discover new ways of doing your work and find yourself saying, I wish I'd known how to do this a long time ago! Tip 32 You can configure your system to automatically determine items for product proposal! There's an easy way to increase customer satisfaction and sales numbers at the same time. If your customers have a tendency to order multiple items, you can have your system automatically determine products new customers might need or want by suggesting items that are frequently purchased together. Find out more on page 116!

SAP BW/4HANA has introduced a new era in data warehousing at SAP. Further steps towards simplification, flexibility, and performance are now possible with SAP HANA as the proven technological basis. SAP BW/4HANA offers modern concepts for data management, operation, and modeling and thus opens the door for fully innovative application scenarios. This book will show you how the SAP HANA database influences the Business Warehouse and how you can optimize your system. As a practical guide, the book is aimed at experienced SAP BW experts as well as decision makers who need a well-grounded overview. The authors address the versions SAP BW/4HANA 1.0 and SAP BW 7.5 in equal measure, highlighting new functions and differences. The book also focuses on the migration options

and conversion tools for moving to SAP BW/4HANA. Use this reference book to enter the world of SAP BW with SAP HANA as the database platform! - Migration, sizing, operation, data management with SAP BW/4HANA and SAP BW 7.5 on HANA - The new central source Systems SAP HANA and ODP - New modeling options, mixed scenarios, LSA++, and differences compared to SAP BW 7.5 - The role of BW in operational SAP reporting

The book is designed to begin with the very basics and moves forward to cover the topics necessary to unleash the power of SAP - from the way tasks are handled in SAP to how Reports are executed in your task; from getting a complete know-how of SAP Administrative Utilities and Background Job Scheduling to SAP R/3 Basis System; from ABAP Workbench to ABAP Programming with MM and SD Modules and much more. With each topic building upon others, you are quickly able to utilize the R/3 functionality in a meaningful and productive manner. All this, as the book zips through the material and doesn't blather on or repeat points made earlier. A definitive informative guide that will help you make good on your company's sizable investment - no doubt, every aspect is worth the price of the entire book.

Wrap your head around pricing and the condition technique with this nuts-and-bolts guide! First become versed in the fundamentals: condition types, master data settings, and condition lists. Then employ standard configurations, from condition records to pricing in sales documents. Use function modules, deploy user exits, and create custom workarounds to pick the right price for your products!

This book is for all users who now, or in the future, want to map rebate processes in SAP S/4HANA and get a practical understanding of contract settlement. Decision-makers and IT managers will also be able to quickly see the possible uses of SAP S/4HANA for Condition Contract Settlement (CCS/C-CM) as a sub-function of settlement management. Since SAP ERP 6.0 EHP6, the components Agency Business (LO-AB) and Compensation Management (LO-GT-CHB) have been combined in this holistic application. Subsequent Settlement and SD Bonus have also been replaced by the new tool in SAP S/4HANA. Using typical application scenarios, this book explains not only traditional supplier and customer rebate agreements but also a variety of other settlement scenarios, including fee settlement and commission settlement, chargeback and bonus buys. Readers will also learn about other inter-

esting functionalities such as cross-partner contracts, calculation variants in pricing, and reversing incorrect settlements. This practical guide is supplemented by information on data control reports and helpful tips on integration into accounting. - Customer rebates, supplier rebates, commission settlement - All settlement scenarios in one module - Example process—Sales Commissions for External Agents - 2nd edition with new functionalities in Release 1909

This text provides information on SAP implementation derived from a research study of 20 companies that have implemented R/3. Over 50 people were interviewed, including executives, project managers, change management specialists, consultants in the "Big 6", and SAP employees.

Looking to get SAP S/4HANA Sales up and running? This book has all the expert guidance you need! Start with the organizational structure and master data, including customer-vendor integration. Then follow click-by-click instructions to configure your key SD processes. Including SAP Fiori reports and KPIs, this is your all-in-one sales resource!

Show your students how to master and maximize enterprise resource planning (ERP) software -- which continues to become more critical in business today - with the latest edition of Monk/Wagner's successful CONCEPTS IN ENTERPRISE RESOURCE PLANNING. Equip students to use ERP tools to increase growth and productivity as they learn how to effectively combine an organization's numerous functions into one comprehensive, integrated system. CONCEPTS IN ENTERPRISE RESOURCE PLANNING, 4E reflects the latest trends and updates in ERP software while demonstrating how to make the most of this important technology. The authors introduce the basic functional areas of business and how they are related. The book demonstrates how information systems that are not effectively integrated fail to support business functions and business processes that extend across functional area boundaries. By contrast, students clearly see how integrated information systems help organizations improve business process and provide managers with accurate, consistent, and current data for making informed strategic decisions. All-new sidebar cases and real examples throughout this edition not only thoroughly introduce the practical aspects of enterprise resource planning, but also prepare readers for ongoing ERP success in business today and tomorrow. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.