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We Want to Help You Succeed on the SAT We've put all of our proven expertise into McGraw-Hill's SAT to make sure you're ready for this difficult exam. With this book, you'll get essential skill-building techniques and strategies developed by a team of renowned test-prep tutors. Their innovative teaching methods and expert coaching will help you master every question type. You'll also get vital access to hundreds of practice problems, model SAT essays, 5 full-length practice tests, and all the facts about the current exam. With McGraw-Hill's SAT, we'll guide you step by step through your preparation program-and give you the tools you need to succeed. Inside you'll find: 5 full-length practice SATs 20 model essays to show you exactly what the graders are looking for Hundreds of sample questions with explanations Strategies to help you answer every type of SAT question Diagnostic techniques to help you create your most effective study plan Online help including practice SATs, test-taking tips, and more

The workplace in the 21st-century is technological and multi-cultural. Work is often accomplished in teams. This work provides students with an up-to-date knowledge based that will enable them to apply the principles of I-O psychology to themselves, supervisors, subordinates and fellow workers.

The CEFR Companion volume broadens the scope of language education. It reflects academic and societal developments since the publication of the Common European Framework of Reference for Languages (CEFR) and updates the 2001 version. It owes much to the contributions of members of the language teaching profession across Europe and beyond. This volume contains: ► an explanation of the key aspects of the CEFR for teaching and learning; ► a complete set of updated CEFR descriptors that replaces the 2001 set with: - modality-inclusive and gender-neutral descriptors; - added detail on listening and reading; - a new Pre-A1 level, plus enriched description at A1 and C levels; - a replacement scale for phonological competence; - new scales for mediation, online interaction and plurilingual/pluricultural competence; - new scales for sign language competence; ► a short report on the four-year development, validation and consultation processes. The CEFR Companion volume represents another step in a process of engagement with language education that has been pursued by the Council of Europe since 1971 and which seeks to: ► promote and support the learning and teaching of modern languages; ► enhance intercultural dialogue, and thus mutual understanding, social cohesion and democracy; ► protect linguistic and cultural diversity in Europe; and ► promote the right to quality education for all.

In the modern globalized economy, it is important for businesses of all sizes to take advantage of the opportunity to enter diverse markets around the world. Through an international presence, organizations can remain competitive. The Handbook of Research on Global Business Opportunities combines comprehensive viewpoints and research on various business enterprises from around the world in companies of all sizes and models, discussing different aspects and concerns in the global business environment such as corruption, taxation, supply chain management, and economic impacts. This handbook is an essential reference source for business executives from both large and small firms, business scholars, researchers, academics, students, and professionals.

EBOOK: Principles and Practice of Marketing, 9e

Deutsch: Na klar! engages students with its unique integration of authentic materials and targeted listening and speaking activities, contemporary culture and communicative building blocks, providing the tools they need to build a solid foundation in introductory German. Communicative Competence: The program supports the communicative goals of the course by engaging students with authentic materials in print, audio, and video and puts the students into the kinds of situations they would encounter in any German-speaking environment. The program has been carefully designed to get students to communicate in a controlled way at first, then in a progressively more open-ended fashion, on a variety of topics that affect their own lives. In Connect German, students have full access to the digitally enhanced eBook, the online Workbook/Lab Manual activities, LearnSmart, and all of the accompanying audio and video resources, giving them the ability to interact with the materials as often as they wish. Cultural Competence: Deutsch: Na klar! engages students in cross-cultural comparisons and analysis- express opinions, summarize, and synthesize texts, and narrate events- throughout the program. The cultural program's meaningful and extensive exploration of the German-speaking world is fully supported in Connect German through audio and video resources and interactive activities. Mobile Tools for Digital Success: Connect German, McGraw-Hill's digital teaching and learning environment, is now mobile enabled for tablets, allowing students to engage in their course material via the devices they use every day. The digital tools available in the Connect German platform facilitate student progress by providing extensive opportunities to practice and hone their developing skills. These learning opportunities include online communicative activities, instant feedback, peer-editing writing tools, sophisticated reporting, and a complete e-book with embedded audio, video, and grammar tutorials. Connect is the only integrated learning system that empowers students by continuously adapting to deliver precisely what they need, when they need it, and how

they need it, so that your class time is more engaging and effective. \*Connect German, including but not limited to the workbook/lab manual, LearnSmart, the video program, and chat tools, is sold separately and does not come automatically with the purchase of the textbook.

When it comes to learning grammar, the best way is to JUST DO IT! For learning grammar, you'll find the most success in retaining your skills through drills, drills, and more drills. German Grammar Drills reinforces your knowledge and enhance your ability to read, write, and speak in German. This book introduces essential grammar concepts, with practical examples to demonstrate their correct usage. You will flex your grammar muscle with the exercises included in each section. Inside this new edition you'll find: More than 200 exercises accompanied by an answer key Authentic examples to show you correct grammar usage New review sections that will bring you up to speed on grammar

In network design, the gap between theory and practice is woefully broad. This book narrows it, comprehensively and critically examining current network design models and methods. You will learn where mathematical modeling and algorithmic optimization have been under-utilized. At the opposite extreme, you will learn where they tend to fail to contribute to the twin goals of network efficiency and cost-savings. Most of all, you will learn precisely how to tailor theoretical models to make them as useful as possible in practice. Throughout, the authors focus on the traffic demands encountered in the real world of network design. Their generic approach, however, allows problem formulations and solutions to be applied across the board to virtually any type of backbone communication or computer network. For beginners, this book is an excellent introduction. For seasoned professionals, it provides immediate solutions and a strong foundation for further advances in the use of mathematical modeling for network design. Written by leading researchers with a combined 40 years of industrial and academic network design experience. Considers the development of design models for different technologies, including TCP/IP, IDN, MPLS, ATM, SONET/SDH, and WDM. Discusses recent topics such as shortest path routing and fair bandwidth assignment in IP/MPLS networks. Addresses proper multi-layer modeling across network layers using different technologies—for example, IP over ATM over SONET, IP over WDM, and IDN over SONET. Covers restoration-oriented design methods that allow recovery from failures of large-capacity transport links and transit nodes. Presents, at the end of each chapter, exercises useful to both students and practitioners.

This much-awaited new edition of Hammer's German Grammar and Usage--the pre-eminent, most authoritative German grammar reference in the English language--has been extensively revised with new German spelling changes and new usage examples. Instead of getting bogged down in idealized rules, Professor Durrell focuses on how Germans really speak. Included are clear and concise explanations, many examples from everyday life, and comprehensive cross-referencing and indexing.

In one of the darker aspects of Nazi Germany, churches and universities - generally respected institutions - grew to accept and support Nazi ideology. Complicity in the Holocaust describes how the state's intellectual and spiritual leaders enthusiastically partnered with Hitler's regime, becoming active participants in the persecution of Jews, effectively giving Germans permission to participate in the Nazi regime. Ericksen also examines Germany's deeply flawed yet successful postwar policy of denazification in these institutions.

Environmental Science: A Global Concern is a comprehensive presentation of environmental science

for non-science majors which emphasizes critical thinking, environmental responsibility, and global awareness. This book is intended for use in a one or two-semester course in environmental science, human ecology, or environmental studies at the college or advanced placement high school level. As practicing scientists and educators, the Cunningham author team brings decades of experience in the classroom, in the practice of science, and in civic engagement. This experience helps give students a clear sense of what environmental science is and why it matters in this exciting, new 13th edition. Environmental Science: A Global Concern provides readers with an up-to-date, introductory global view of essential themes in environmental science. The authors balance evidence of serious environmental challenges with ideas about what we can do to overcome them. An entire chapter focuses on ecological restoration; one of the most important aspects of ecology today. Case studies in most chapters show examples of real progress, and "What Can You Do?" lists give students ideas for contributing to solutions

This ground-breaking book is the first to describe in detail how teachers, supported by university educators and education advisers, might plan and implement innovative ideas based on sound theoretical foundations. Focusing on the teaching and learning of intercultural communicative competence in foreign language classrooms in the USA, the authors describe a collaborative project in which graduate students and teachers planned, implemented and reported on units which integrated intercultural competence in a systematic way in classrooms ranging from elementary to university level. The authors are clear and honest about what worked and what didn't, both in their classrooms and during the process of collaboration. This book will be required reading for both scholars and teachers interested in applying academic theory in the classroom, and in the teaching of intercultural competence.

The penultimate volume in this series chronicles the move towards modernism, covering the arts, politics, and philosophy from the end of the 1700s to the dawn of the twentieth century. Using literary and musical excerpts to illuminate discussions, Fiero addresses important events and discoveries of the nineteenth century world. Volume five begins with the art and literature of the Romantic era, and concludes with coverage of the shifting aesthetics of the late nineteenth century. As in previous volumes, Volume Five includes a range of vivid illustrations and images throughout the text to enhance the material.

German Language Study.

Strategy and Management of Industrial Brands is the first book devoted to business-to-business products and services. Looking at numerous companies, this book defines two brand objectives that are specific to the industrial and service sectors and which must be added to the traditional functions of branding: the minimization of risk as perceived by buyers, and the facilitation of the customer company's performance by the supplier brand. Different ways of classifying brands are suggested, providing a better understanding of brand strategies adopted by business-to-business companies, as well as new concepts such as brand 'printability', 'visibility', and 'purchaseability'. Five major brand categories are dealt with in separate chapters: -entering goods brands; -intermediary equipment goods brands; -equipment goods brands; -business-to-business service brands; and -industrial distributor brands. From a practical point of view, the aim of the book is to address the main concerns of managers: How to create and protect brands? What type of visual identity is appropriate? How to ma-

nage international brands? An analysis of 1,500 industrial brands as well as 40 case studies are included in this book. These brands are used in both the industrial (automotive, building, aeronautics, IT, etc.) and consumer sectors (clothing, electronics, food packaging, telecommunications, etc.). This book has been written for professors and students of universities and business schools, as well as managers and people working in industry or the service sector.

Based on the successful approach of the Practice Makes Perfect series, German Pronouns and Prepositions offers a clear and engaging presentation of all aspects of pronoun and preposition usage, combined with extensive practice, for beginning and intermediate language learners. This new edition features a new review chapter that allows learners to pull together the grammar skills they've acquired. About the Book This new edition in the successful Practice Makes Perfect series, Practice Makes Perfect: German Pronouns and Prepositions offers a detailed examination of these two essential aspects of grammar, which language learners need to master to communicate with confidence. Learners of a foreign language often have difficulty with these areas because the usage of pronouns or prepositions rarely translates directly from English to the new language. Thus, language learners need much more practice in the areas of pronoun and preposition usage than is provided in general grammar books. This book provides clear explanations of the usage of pronouns and prepositions, followed by practical examples illustrating and clarifying each point. Extensive and varied exercises provide ample opportunity to practice. Answers to all questions are provided at the back of the book, providing immediate feedback. The new edition features a brand-new review chapter that allows learners to pull together the grammar skills they've acquired throughout the book. New edition features a brand-new review chapter Details all aspects of pronoun and preposition usage Clarifies the subtleties of pronouns and prepositions that often escape language learners Highly varied and extensive exercises for practice Practical and high-frequency vocabulary used throughout Answer key provided for reference and quick feedback Combines the best elements of instruction and practice so readers find all they need in one book.

"The essays in this volume offer analyses of religious, literary, and cultural traditions and both responses and resistance to them including works by Hans-Georg Gadamer, Josiah Royce, Alasdair MacIntyre, Jacques Derrida, Charlotte Bronte, Soren Kierkegaard, Ludwig Wittgenstein, Edith Wharton, Chinua Achebe, Samuel Taylor Coleridge, Thomas Kuhn, Donald Davidson, antebellum, African-American women preachers, and Christian and Jewish thinkers in the wake of the Holocaust, among others."--BOOK JACKET.

A full-color guide to the entire field of clinical endocrinology and its scientific underpinnings - updated with the latest breakthroughs and developments Greenspan's Basic & Clinical Endocrinology delivers a succinct, leading-edge overview of the underlying molecular biology of the endocrine system and the latest perspectives on the diagnosis and treatment of specific diseases and disorders. Featuring an enhanced design that includes hundreds of full-color illustrations and clinical photographs, Greenspan's is a true must-have during traditional or integrated courses in endocrinology, endocrinology rotation, or exam prep in internal medicine and endocrinology and as reference for disease management. Greenspan's provides clinically relevant coverage of metabolic bone disease, pancreatic hormones and diabetes mellitus, hypoglycemia, obesity, geriatric endocrinology, and many other diseases and disorders. Supporting this essential material is a handy appendix of normal hor-

mone reference ranges across the lifespan. Here's why Greenspan's is an essential tool for learning how to manage endocrine patients: • The Tenth Edition is enhanced by updated content throughout each chapter • NEW CHAPTERS on Transgender Endocrinology and Disorders of Sexual Determination and Differentiation • Important chapter on Evidence-Based Endocrinology and Clinical Epidemiology • Concise, balanced coverage of both scientific and clinical principles that guide patient management • The best source for current concepts in endocrine pathophysiology to aid clinical decision making • The most practical, current insights into diagnostic testing • More than 270 full-color illustrations and clinical photographs If you are in need of a well-illustrated, completely up-to-date guide to the entire field of clinical endocrinology, this trusted classic belongs on your desk or computer.

"Kontakte continues to offer a truly communicative approach that supports functional proficiency, supported by the full suite of digital tools available in Connect. This proven introductory German program maintains its commitment to meaningful communicative practice as well as extensive coverage of the 5 C's and the ACTFL Proficiency Guidelines 2012. Now in its ninth edition, Kontakte has greatly expanded its digital offering: Connect now contains the full scope of activities originating from both the white and blue pages of the student text and the Workbook / Laboratory Manual (Arbeitsbuch). Furthermore, the digital program now offers LearnSmart®, an adaptive learning program that helps students learn grammar and vocabulary more efficiently by tailoring the experience to individual student needs"--

A revolutionary way to ace the bigger, tougher exam--updated to reflect the latest SAT content and format The SAT exam is undergoing the most drastic change in its 76-year history. The second edition of McGraw-Hill's SAT I offers more complete and intensive practice and guidance than ever to score big on this exam, with updated material and proven study techniques from the breakthrough College Hill method. Also included are intensive practice sample tests modeled directly on the actual exams.

Learn the essentials of Six Sigma in just 36 hours The McGraw-Hill 36-Hour Six Sigma Course provides you with the knowledge you need to understand, implement, and manage a Six Sigma program. This detailed yet accessible guide explores 10 essential Six Sigma tools for manufacturing along with other core components of a Six Sigma program.

A beginning algebra textbook.

This is the first detailed description in English of radiation and polymeric material interaction and the influences of thermal and optical material properties. As such, it provides comprehensive information on material and process characteristics as well as applications regarding plastic laser welding. The first part of this practical book introduces the structure and physical properties of plastics, before discussing the interaction of material and radiation in the NIR and IR spectral range. This is followed by an overview of the physical foundations of laser radiation and laser sources used for plastic welding. The third part describes the main processes of laser welding thermoplastics, as well as possibilities of process control, design of joint geometry, material compatibilities and adaptation of absorption of plastics to NIR radiation. Finally, the author explains applications of laser welding plastics using several industrial case studies from the automotive industry, household goods, and medical devices. Tailored to the needs of everyone dealing with laser welding of plastics, especially engineers in packaging, component manufacturing, and the medical industry.



Your students are changing. Technology is changing. The idea of the classroom is changing. Now, the way your students learn German is changing as well. In preparation for this edition of *Kontakte*, we conducted extensive research, employing a wide array of research tools including surveys, focus groups, and ethnographic studies to identify the key goals and challenges of the introductory German course. Not surprisingly, communication and cultural competence are among the top goals of the majority of instructors, who are facing the challenges of fewer contact hours, budget cuts, and new course formats that make these goals difficult to achieve. The Seventh Edition of *Kontakte* continues to offer a truly communicative approach that supports functional proficiency while responding to these changing needs in new and exciting ways. As a direct result of our research, we created Connect German ([www.connectgerman.com](http://www.connectgerman.com)), a powerful online learning platform that includes the ebook, the online Arbeitsbuch, an audio/video chat feature, and a brand-new video filmed in Leipzig, thereby offering a flexible solution for the evolving introductory German landscape. Enhanced by these powerful new digital tools, the Seventh Edition of *Kontakte* does the following: Engages students in authentic culture and inspires them to communicate with confidence by providing them with the natural contexts they need to develop their language skills Provides tools for flexibility and easy course administration Achieves consistent results across the different course formats offered: face-to-face, hybrid, and online. \*Connect German, including but not limited to the workbook/lab manual, the video program, and chat tools, is sold separately and does not come automatically with the purchase of the textbook.

Deutsch: Na Klar! gives students everything they need to build a solid foundation in Introductory German, with its unique integration of authentic materials and targeted listening and speaking activities, contemporary culture and communicative building blocks. The Eighth Edition, available with Connect and LearnSmart, builds on the hallmark features of this program that support the core goals of the Introductory German course: •A flexible approach that immerses students in German language and culture, designed to suit a wide variety of teaching styles, methodologies, and classrooms. •Engaging video interviews on a variety of chapter topics featuring speakers from varying backgrounds. •An emphasis on culture through a rich array of authentic visual and textual materials with accompanying activities and exercises. •Succinct grammar explanations practiced and reinforced by a wealth of exercises and activities. •A commitment to the balanced development of both receptive skills (listening and reading) and productive skills (speaking and writing). •Abundant communicative activities, from controlled to open-ended as well as many form-focused activities and exercises. •The promotion of meaningful acquisition of vocabulary and structures with considerable attention to accuracy.

Transportation plays a substantial role in the modern world; it provides tremendous benefits to society, but it also imposes significant economic, social and environmental costs. Sustainable transport planning requires integrating environmental, social, and economic factors in order to develop optimal solutions to our many pressing issues, especially carbon emissions and climate change. This essential multi-authored work reflects a new sustainable transportation planning paradigm. It explores the concepts of sustainable development and sustainable transportation, describes practical techniques for comprehensive evaluation, provides tools for multi-modal transport planning, and presents innovative mobility management solutions to transportation problems. Students of various dis-

ciplines, planners, policymakers and concerned citizens will find many of its provocative ideas and approaches of considerable value as they engage in the processes of understanding and changing transportation towards greater sustainability. This text reflects a fundamental change in transportation decision making. It focuses on accessibility rather than mobility, emphasizes the need to expand the range of options and impacts considered in analysis, and provides practical tools to allow planners, policy makers and the general public to determine the best solution to the transportation problems facing a community. The book starts by placing transportation within the broader sustainability discussion, emphasizing a comprehensive approach to sustainability planning and introducing the notion of 'regenerative transportation'. In sections on policymaking and planning the book examines how decisions are currently, and how they should be, made - explaining the complex and often misunderstood area of public participation. The authors explain demand management as applied to transportation and present lessons from other public arenas and areas of application, especially in urban-suburban areas. The text takes readers through each and every mode of transport, beginning with human-powered modes and ending in motorized modes, including marine and air transport. The modes are analyzed separately and in comparison with others according to several criteria: Capacity/utility/functionality considerations; infrastructure demands; resource consumption; land use considerations; pollution; and costs. In ways that non-technically trained readers as well as planning students professionals can find useful the book includes guidance on how to optimize transportation systems; balancing economic, social and environmental objectives while creating just, robust, and diverse, rather than one-size-fits-all, solutions. The modes are grouped and compared within their respective contexts, and there is vital discussion and differentiation between passenger and freight-goods transport. The final section develops a comprehensive summary of the previous chapters and develops arguments for sustainable transportation policymaking and integrated planning, providing international examples and case studies and extracting from them general applications for integrated sustainable transportation. Featuring extensive international examples and case-studies, textboxes, graphics, recommended reading and end of chapter questions, the authors draw on considerable teaching and researching experience to present an essential, ground-breaking and authoritative text on sustainable transport.

E-book: Essentials of Corporate Finance

Ebook: Managerial Economics and Organizational Architecture

Scientists and other keen observers of the natural world sometimes make or write a statement pertaining to scientific activity that is destined to live on beyond the brief period of time for which it was intended. This book serves as a collection of these statements from great philosophers and thought-influencers of science, past and present. It allows the reader quickly to find relevant quotations or citations. Organized thematically and indexed alphabetically by author, this work makes readily available an unprecedented collection of approximately 18,000 quotations related to a broad range of scientific topics.

EBOOK: Principles and Practice of Marketing

Werner Herzog's *Nosferatu - Phantom der Nacht* (1979) is one of the masterpieces of the New German Cinema of the 1960s and 70s. Adapted from Bram Stoker's *Dracula*, and mindful too of F. W. Murnau's earlier German film version of that same novel, Herzog's film is perhaps the most com-

elling screen treatment of the vampire myth. In this comprehensive account of Nosferatu, S. S. Praver begins with discussion of Stoker's book, the cultural fascination with vampires, and the formation and evolution of Herzog's career. Taking the production history into account, Praver ultimately foregrounds the cultural and aesthetic components of the film that combine to such powerful effect. This second edition features a new foreword by Brad Prager and original cover artwork by Matt

Brand.

Addressing the continuing interest in liberal arts issues, interdisciplinary themes, multicultural perspectives, and critical thinking, "The McGraw-Hill Reader" provides students with a full range of quality prose works spanning various ages, cultures, and subjects.