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Go for No! chronicles four days in the life of fictional character Eric Bratton, a call-reluctant copier salesman who wakes up one morning to find himself in a strange house with no idea of how he got there. But this house doesn't belong to just anyone!

Go for No! Yes is the Destination, No is How You Get There. In a world inundated with sales books on getting to yes, this book recommends just the opposite, focusing on how increasing your failure rate can greatly accelerate your movement toward ultimate success. Go for No! chronicles four days in the

life of fictional character Eric Bratton,...

### Official Video: Banky W - "Yes/No"

Go for No! : Yes Is the Destination, No Is How You Get There. That failing and failure are two very different things ... Why it's important to celebrate success and failure ... How to get past failures quickly and move on ... That the most empowering word in the world is not yes ... it s NO! Written to be intentionally short and to the point,...

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Welcome to Go for No!®- considered by many to be the most effective strategy ever created for turning the negative effects of

failure and rejection into a powerful positive in your career.

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In review, "Go for No! Yes Is the Destination, No Is How You Get There" by Richard Fenton and Andrea Waltz is an awesome book that will teach you the importance of embracing failure and getting NOs, so you can make more sales. The book is loaded with great tips, is well written, and is fun to read.

**/nononono/... YES - reddit**

Yes and no. Yes and no, or word pairs with a similar usage, are expressions of the affirmative and the negative, respectively, in several languages including English. Some languages make distinction between answers to affirmative versus negative questions, thus may have triplet or quadruplets of words instead.

**Go-Go's - Yes Or No (Rehearsal - from Album Flash)**

Yes is the Destination, No is How You Get There Quotes Showing 1-30 of 35 "Rather than setting goals for the number of yes's you are planning to get each week, you set goals for the number of no's you're going to collect." — Richard Fenton, Go for No! Yes is the Destination, No is How You Get There

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Go for No! Yes is the Destination, No is How You Get There (book summary) Quick Summary Waltz and Fenton's Go for No! was a creative and powerful read on the importance of failing fast when selling. They use strong storytelling to drive home their key message.

**Go for No! Yes is the Destination, No is How You Get There ...**

Go for No! : Yes Is the Destination, No Is How You Get There. That failing and failure are two very different things ... Why it's important to celebrate success and failure ... How to get past failures quickly and move on ... That the most empowering word in the world is not yes ... it's NO! Written to be intentionally short and to the point,...

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**Yes and no - Wikipedia**

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**Go-Go's - Yes Or No (Rehearsal - from Album Flash)**

This is the video for "Yes/No".. the lead single from Banky W's #R&BW album. The song was produced by Cobhams Asuquo. The video was co-directed by Clarence Peters and Banky W.

**Official Video: Banky W - "Yes/No"**

NO, in any language, is

the most empowering word in the world. Go for No! Yes is the Destination, No is How You Get There Don't Get Off the Train: En Route to Your Divine Destination No No Yes Yes (Leslie Patricelli board books) The Little Gold Book of YES! Attitude: How to Find, Build and Keep a YES!

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