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Decisive: How to Make Better Choices in Life and Work. In Decisive, the Heaths, based on an exhaustive study of the decision-making literature, introduce a four-step process designed to counteract these biases. Decisive takes readers on an unforgettable journey, from a rock star's ingenious decision-making trick to a CEO's disastrous acquisition,...

In "Decisive", the Heath brothers explain why we make poor decisions and how to counter our own biases. In this Decisive book summary, we'll outline the 4-part "WRAP process" to help us make better choices.

How to Make Better Decisions - Making the Decision Avoid common traps. Create an action plan. Commit to your decision. Evaluate your decision. Have a backup plan.

In Decisive, you will learn about the villains and common pitfalls many people struggle with in making decisions, and a framework to enable better decision making. Being able to make good decisions is a great skill to have. Decision making is a key component to becoming better as a person, making more money, and climbing the corporate ladder.

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Give yourself practice with making split-second decisions while improving the way you make serious, long-term decisions. Doing all of this can reduce the regret you feel when things don't go your way and can ultimately make you a more decisive individual.

Decisive Quotes by Chip Heath - Goodreads

Decisive Quotes. "When the researchers compared whether process or analysis was more important in producing good decisions—those that increased revenues, profits, and market share—they found that "process mattered more than analysis—by a factor of six." Often a good process led to better analysis—for instance, by ferreting out faulty logic."...

Decisive: How to Make Better Choices in Life and Work is a book by Chip and Dan Heath published in 2013. Lean East has previously reviewed their book Switch: How to Change Things When Change is Hard and also enjoyed Made to Stick.. This book presents a fairly simple process for decision making (click here for a one-page PDF of this process prepared by the authors).

Book Summary - Decisive: How to Make Better Choices in

... The Heath brothers' goal in Decisive is to inspire you to use a better process for making important decisions: Find more options, check your assumptions against reality, make tough choices based on your core priorities and prepare humbly for the times when you'll

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In Decisive, Chip Heath and Dan Heath, the bestselling authors of Made to Stick and Switch, tackle the thorny problem of how to overcome our natural biases and irrational thinking to make better decisions, about our work, lives, companies and careers. When it comes to decision making, our brains are flawed instruments.

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Decisive is the Heath brothers' most powerful—and important—book yet, offering fresh strategies and practical tools enabling us to make better choices. Because the right decision, at the right moment, can make all the difference.

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